

the Fin\$olutions

Delivering a Better Financial World

Your partner for informed decision making

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Who Are We?

The FinSolutions is business consulting firm established in 2020. We provide highest quality advisory, outsourcing and digitalization services.

We have employed our multi-disciplinary skills to add value to our client's decision-making process. We are carrying knowledge and expertise from big4 and corporate sector.

We are focused on the services including Accounting & Bookkeeping, Tax Advisory, Virtual CFO, Financial Reporting, Financial & Business management, Business Advisory, Information Technology Solution's Development, Implementation & Review, Development & Review of Business Processes, Models, Ideas and Filed research aimed to test the potential of various markets.



Our Work

We work with our clients to provide advice and assistance in developing and implementing the most suitable business strategies catering their diversified needs

Our Exclusiveness

Our exclusive performance methodologies, analytical tools and customized solutions enable our clients to run their business more effectively and efficiently.

Our Capacity

We bring much needed capabilities and deep expertise to address your needs, your stakeholders' expectations and to cater your regulatory obligations

Our Insights

Our diversified strategy experience and analytical expertise help ensure that businesses build the right capabilities to mine data for insights that can enable better decisions and create value.



Our Core Values

Our Core Values in 3 steps: Client first, Teamwork and Quality

Client First

Every FinSolutions team member is dedicated to doing what is always in your best interest. In fact, it is our commitment creed.

Teamwork

Our team of highly qualified professionals possess a wide variety of expertise, special talents, licenses and financial experience. Each one of our dedicated team members brings something unique and valuable and works cohesively to ensure that your experience is a memorable one.

Quality

Every team member at the FinSolutions is held responsible and accountable for their work. We take pride and stand behind our commitment

These three values are guiding principles to management and staff.



Services We Provide

Advisory

- Virtual CFO
- Internal Audit
- Corporate Finance and Business Advisory
- Risk - Enterprise Risk, Internal Controls & Fraud Prevention
- Strategy - Business planning, pricing and financial modeling
- Tax Advisory, compliance, litigation and assessment
- Secretarial, corporate compliance and Reporting services
- Start up Business Registration and other Advisory
- Technical Accounting - IFRS and GAAPs
- Human Resource Services



Outsourcing

- Accounting and related services
- HR and Payroll
- Internal Audit
- Vendor Management
- Inventory Management
- Credit control management
- Expense Management
- Research and Analysis

Digitalization

- ERP Implementation
- Cloud Computing
- Data Analytics
- Business process re-engineering
- Income and sales tax compliance solution
- IT solution design
- Cyber Security
- Enterprise software development



Advisory

Advisory

Outsourcing

Digitalization

INTERNAL AUDIT

The traditional internal audit model, developed over 100 years ago, has been transaction-based and cost-driven. Today, internal audit is undergoing significant change in migrating from a reactive, historically focused function to a proactive group that takes a risk-based focus.

Leading organizations are looking for the internal audit function to assume a leadership role in assessing and managing their strategic risks, adding value to the organization and identifying operational improvement opportunities.

FinSolutions takes a risk-based, integrated audit approach to internal audit services in order to help clients improve performance and operating efficiency. We help organizations in:

Initial setup of internal audit function



Performance and quality review



Outsourcing and co-sourcing



We will provide a tailored strategic approach to help our client

Identify operational and financial risk

Define the level of risk the client is willing to accept

Identify and focus on the opportunities available



With combine experience of more than 15 years in internal audit and risk advisory across different industries our team is well positioned to initially set up internal audit function, evaluate performance and enhance quality of your organization's internal audit function.



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VIRTUAL CFO (1/2)

In today's ever-changing economy, access to real time information is fundamentally changing the way organizations do business. As a result, business executives are finding it increasingly difficult to manage the growing financial requirements of their organizations.

Many of these organizations are not at the level in which they require a full time CFO, but still want the assurance and quality services a high-end CFO can provide. At FinSolutions, we recognize these needs and embrace the challenges they represent.

Today's dynamic business environment, driven in part by digital innovation, is fundamentally changing the role of the CFO. Modern CFO's are unlocking incremental value through organizational change, process re-design efficiencies, analytics and automation. We stand ready to help your company solve your most complex business problems and create technology-enabled solutions that will power your digital evolution.





Advisory

Advisory

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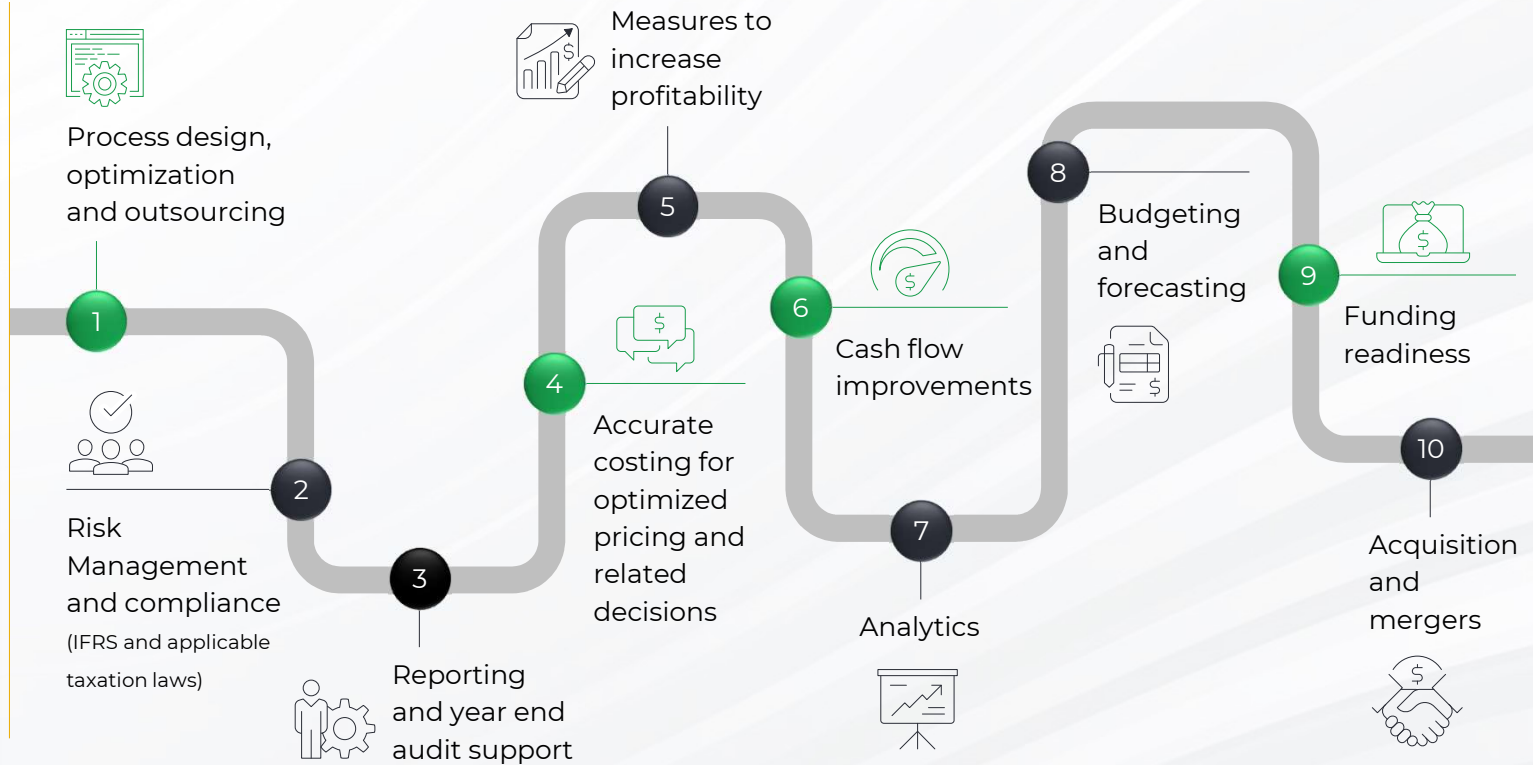
Digitalization

VIRTUAL CFO (2/2)

Our solutions include creating a roadmap with short term and long-term opportunities that will provide quick wins with a foundation to integrated and build a long-term solution

Why our virtual CFO?

- Access to experienced staff
- Save personnel cost
- Save administrative efforts
- Streamlined finance function
- Increase profitability
- Effective performance and control





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RISK ADVISORY (1/2)

In today's ever-changing business environment of market complexity, globalization and increasing investor expectations, managing risks while providing value is more important than ever before. All organizations—big or small public or private—have risks that they must manage proactively to succeed in today's marketplace.

Our team of experienced risk advisory professionals focus on collaborating with your organization to identify and effectively mitigate risks. Our goal is to understand not only the risks related to potential loss to the organization, but to drive solutions that add value to your organization and advise on opportunities to ensure minimal disruption to your business.

Rather than applying a “fits for all” approach, our firm's top-down strategy focuses on tailored solutions specific to the organization's changing needs.



Enterprise Risk



Business Continuity



Internal Controls



Fraud Prevention





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RISK ADVISORY (2/2)

Through our methodological approach, we work with the organizations to

- Design and implement the risk management framework
- Advice on how to create conducive culture for risk management
- Provide appropriate tools
- Train people for better decision making

Organizations require a sound business continuity plan to stay competitive and avoid business failures when catastrophe hit. We will help organizations

- To perform comprehensive risk assessment
- Business Impact Analysis
- To test their business continuity and disaster recovery plan.



Enterprise Risk



Business Continuity



We help in following areas



Internal Controls



Fraud Prevention

1. We design optimum internal controls by using
 - Our deep understanding of business
 - Risk Management Mindset
 - COSO framework as foundation
2. Implement optimum internal controls successfully by devising action plan, using tools, communication and trainings

We will help in following ways

- Optimum Internal control structure for prevention, detection and mitigation of fraud risk.
- Comprehensive and robust approach
- Avoiding inefficient / duplicative efforts to fraud prevention.

Our team of dedicated Enterprise Risk and Quantitative Advisory professionals are ready to partner with your company to proactively balance risk and opportunity in today's interconnected and dynamic business landscape.



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BUSINESS STRATEGY

Strategy provides an opportunity for your business to assess its current operations and explore future possibilities. By knowing “what do we want”, the company gets a benchmarking to move forward from. Our advisory services include:

01

Preparation of robust and convincing business plan

Conversion of idea into feasible business proposition. While no one can accurately predict the future but having a sound basis for a decision to enter into a business or not, a road map of what needs to be done and the risks that need to be mitigated along the way is always good.

02

Optimized pricing strategy for positive impact on top and bottom line

In the competitive globalized world in which one operates today, the diversity of products in ones offerings , rising complexity in operating models and the strategic collaborations which has become the need of an hour, pricing decisions cannot be left to the gut.

03

Financial Modelling for sound investment decision making

A sound financial model is one which considers various scenarios in order to make better decisions. Whether you are about to enter into a new business or eyeing expansion, merger/acquisition is the next agenda or a change in an operating model a comprehensive and flexible financial model helps you make the right decision

Our in depth experience and knowledge across various industries, strong financial awareness and the ability to convert the business complexities into a flexible tool is what that distinguishes us in this important domain.



Advisory

Advisory

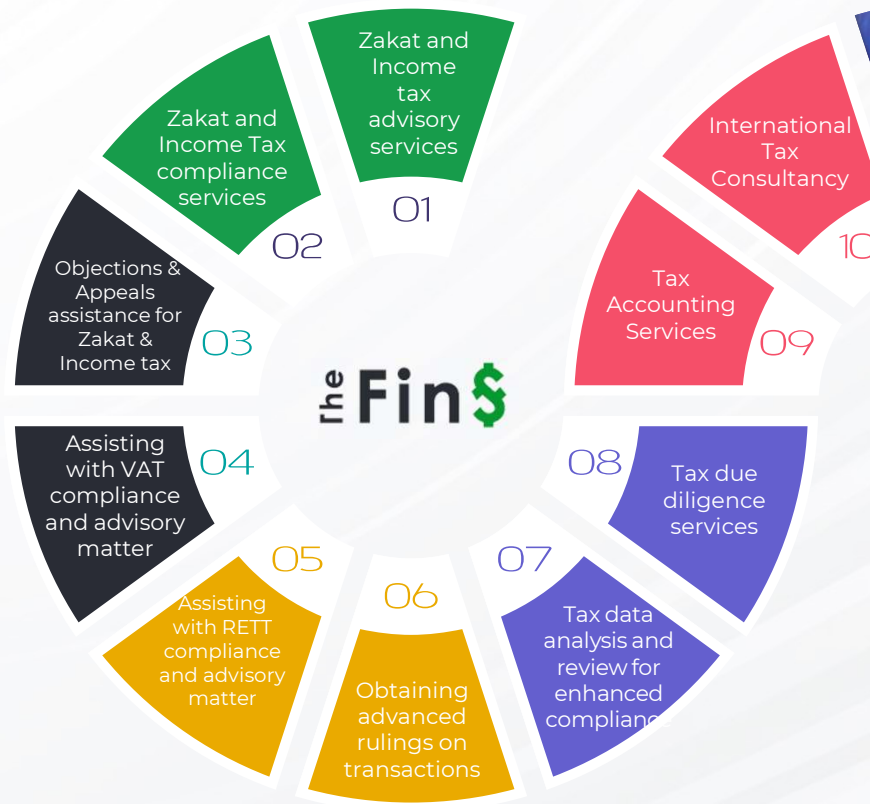
Outsourcing

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ZAKAT, TAX, VAT & REAL ESTATE TRANSACTION TAX

In your business, success creates complexity. Business growth and accumulation of assets creates the need for increasingly sophisticated approaches to protecting those assets.

The FinSolution's corporate clients can rest assured knowing that experienced, proactive Zakat, tax, VAT and Real Estate Transaction Tax ["RETT"] advisors are staying alert for every opportunity to minimize their non-compliances and enhance the efficiency of compliance processes. We help you to create more tax efficient structure for your business situation by planning to minimize exposure to personal and corporate zakat and income tax, value added tax and RETT. Our devotion to collaboration means that each of our clients receives the most insightful and targeted ideas based on that client's unique situation. Our services include tax advisory, compliance, litigation and assessment support.



Through years of experience and intensive training, each team member has developed deep competence within their specialty area as well as a broad base of business tax knowledge



Advisory

Advisory

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TECHNICAL ACCOUNTING (IFRS AND GAAPS)

We provide following services in area of technical accounting:

01 IFRS Training

02 Financial statements preparation under IFRS

03 Analysis of first-time adaption under IFRS 1 and development of adaption project plan

04 Preliminary diagnostic / Impact assessment and recommendation



05 Compliance review in context of legal regulations

06 Support in implementing the new accounting standards, detailed research on specific issues and development of accounting policies

07 Communication of the impacts of the conversion to IFRS to stakeholders (analysts, regulators, funders and owners/ shareholders) and understand the impacts of changes on KPIs

Our advisors are Chartered Accountants by profession, with Big 4 accounting background and a track record of providing technical accounting services. When engaging our IFRS advisory team, you should expect the same high-quality reporting that you would receive if you had signed up for services using a big4



Advisory

Advisory

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HR

To succeed in today's marketplace, it takes good quality people to build a business. Increasingly in this age of technology and rapid communications, the backbone of any business is the competency and knowledge base of its human capital. The People Management function contributes significantly towards building a competitive advantage for an organization. It therefore becomes essential that all HR processes operate at high efficiency levels and show continuous improvements. We design and facilitate implementation of new effective and efficient HR processes and best practices.



Executive Search and Selection



Development and Training



Human Resource Management



Manuals of Policies and Procedures



Outsourcing/Co Sourcing



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HR

Executive Search and Selection

- Short listing from our database
- Advertising
- Contacting directly to people of similar industry
- Administration of written tests if required
- Incumbent's screening which includes Competency evaluation of the incumbent to identify the ability in different areas

Development and Training

Employees are every company's asset. Their abilities need to be nurtured and competencies enhanced for them to grow continuously and achieve set goals. We offer

- Wide range of training programs tailored to you needs
- Training Need Assessment (TNA)
- Post training evaluation.

Human Resource Management

Our core HRM services include

- HR Planning, Job Analysis, Job design, Job design, Job profile and Job description
- Job Evaluation
- Compensation and benefit system
- Performance appraisal
- Business process excellence
- Career and Succession planning
- Strategic review
- Time management services with digitalized record keeping.

Manuals of Policies and Procedures

We help our clients in developing such policies, procedures, rules etc., some of which are listed below:

- Employment Procedure
- Leave, Medical, Insurance, Car, Advances, Promotion, Training and development, Hiring, Compensation, benefit and Loyalty reward Policy
- Provident Fund, Gratuity Rules
- Traveling Rules
- Code of Conduct
- Objective setting and Performance Appraisal
- Transfer Rules

Outsourcing/Co Sourcing

In this service we will provide personnel for the particular work required by your organization. This will enables you:

- To change non-potential employees without getting into issues.
- Getting suitable person for the right job, professionally accountable and dedicated to the job.



Outsourcing

ACCOUNTING AND RELATED SERVICES

If data is stored in a database and is not interpreted, analyzed and used for better decision making, then you are missing a great opportunity of future growth. Having an expert help you dive into the numbers and use them to propel greater business growth and profitability in the future.

We are more than just book-keepers; our continuous financial & technical advice will intensify focused business growth. Our involvement closes the value gap in your business.



- Assistance in setting accounting function
- Review of internal controls
- Payroll processing
- Account payable Management

Advisory

1 – Outsource – Our professionals will manage your accounting acting as in-house accountant. Any of the following arrangements can be opted for as per your need;

- Full outsourcing
- Partial / sub-function outsourcing

Outsourcing

2 – Co-source Accounting –

Combination of your in-house expertise and our professionals to extend & share burden, review & support and cater your needs temporarily.

You may want to co-source for us to:

- Review and support
- Extend and share work burden
- Cater to your needs on a temporary basis

Digitalization

3 – Cloud Accounting –

We provide online and virtual bookkeeping services on using a designated cloud enabling you the flexibility needed in today's competitive business environment. Cloud accounting is Quick! Simple! And Saves Money

- Cash flow Management
- Financial Analysis
- Fix Assets Compilation, maintenance and verification

- Reviewing of Accounting Systems and Internal Controls
- Management and Financial reporting
- Technical Accounting Support



Outsourcing

Advisory

Outsourcing

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HR AND PAYROLL

Human resource outsourcing is a momentous strategic HR initiative. It helps organization to focus on internal resources towards doing what they do best and simultaneously helps to control the bottom lines. HR outsourcing helps an organization to gain cost and time efficiencies and provides cutting edge over their human resource strategies and improves services to their employees. HR is an essential partner in developing and executing organizational strategy.

We offer services listed below:

Performance management framework development and administration

Integration with general ledgers, accounting and clocking systems

HR Admin

(including standard templates, employee filing system virtual and hard, employee benefits and monitoring, HR Process Charts, employee detail changes, absence management, payroll, insurances, training & development, induction, appraisals and settlements)

Employee Relations

(including staff handbook, HR policies and procedures, compliance laws, performance management, staff induction program, disciplinary, terminations, reward and benefit program support)

HR Audit

Outsourcing company secretarial function





Outsourcing

Advisory

Outsourcing

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INTERNAL AUDIT

The changing patterns of work and technological advances bring strong competition in the market and to survive and progress companies need to find the optimal solution in utilizing their resources. One method is to bring flexibility in work models by outsourcing specific functions. Outsourcing promotes task-oriented environment and provides the agility necessary to keep up with the changing times as well as being cost and time effective.

Why we can deliver work we promise?

Right Team –

Having the relevant experience in the field of Internal Auditing, Governance and Risk management.

Relevant market and sector experience

–Vast experience of internal audit of companies working in the field of pharmaceuticals, construction, manufacturing, power, telecommunication and services sector.



Strong engagement –

Professional Consultants with extensive experience in the domain of Internal Audit and Risk Management.

Experience of both sides of table –

Our consultants have served in top tier organisations in various risk related functions and also in advisory services.

FinSolutions proposes two models to choose from:

1 – Outsourcing – Our professionals will manage your accounting, acting as your in-house auditor. You can opt for any of the following arrangements suitable to your needs

- Full outsourcing
- Partial outsourcing

2 – Co-Sourcing – Combination of your inhouse expertise and our professionals. We will be part of your audit team in term of operational and advisory support. You may want to co-source for us to:

- Review and support
- Extend and share work burden
- Cater to your needs on a temporary basis





Outsourcing

Advisory

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OTHER BUSINESS SUPPORT

Our expertise extends to following area as well:

Why outsource to us





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ERP IMPLEMENTATION

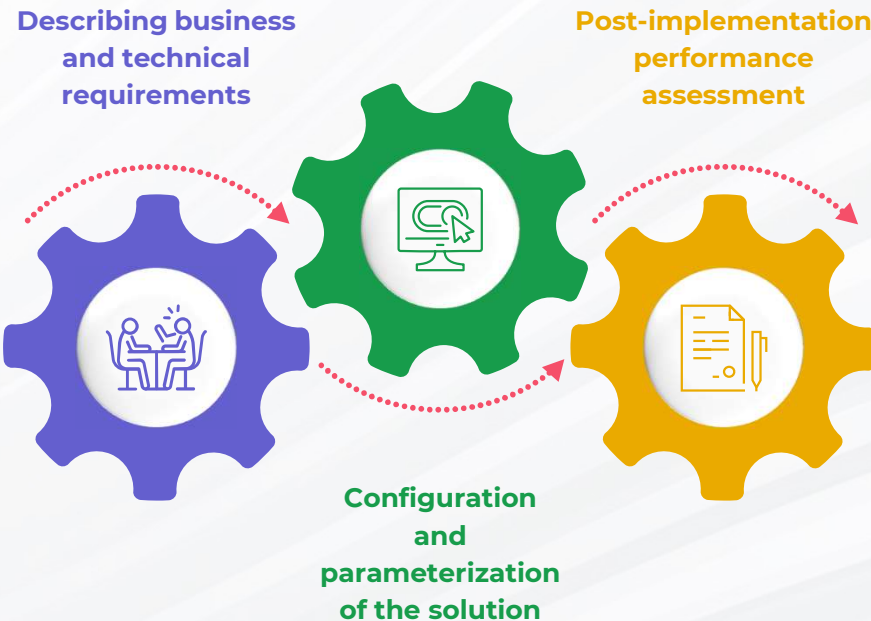
ERP allows medium and large sized organizations to streamline their business processes for better productivity. The solutions offered by FinSolutions are fast to implement, easy to configure and simple to use. These solutions provide capabilities for finance, manufacturing and the supply chain to connect the different parts of your organization for improved visibility and control. These solutions can be extended by further customizations and development can be done with ease to meet the business requirements. FinSolutions focuses on providing wide-ranging services to support business process improvement initiatives, targeted, specialized solutions have emerged that focus on delivering improvements to complex business processes.

Advisory

Outsourcing

Digitalization

As a part of our service, we will assist you in implementing Enterprise Resource Planning (ERP) and other IT solutions by:

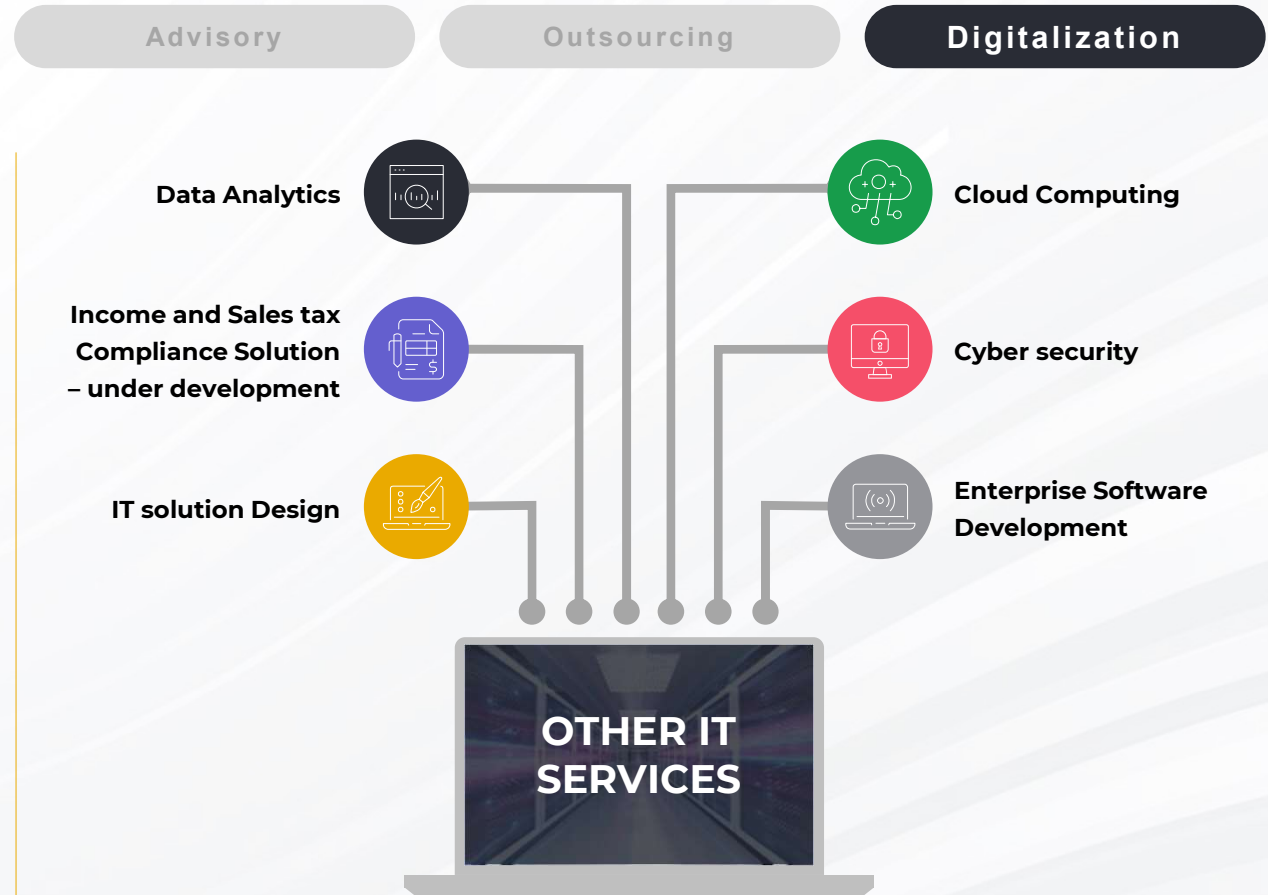




Digitalization

BUSINESS PROCESS RE-ENGINEERING

BPR involves a great deal of scoping, planning, and stakeholder management to understand the right processes to automate, reengineer or just leave alone. Essentially, at FinSolutions, BPR is a problem-solving approach and set of techniques focused on defining the problem in terms of cost and impact



“
WE'D LOVE TO HEAR FROM YOU

Stay Connected
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